



United Way of King County



CHIEF PHILANTHROPY OFFICER

LOCATION: SEATTLE, WA

TIMELINE: WINTER 2022





OVERVIEW

Mission

We bring the community together to work towards racial justice by supporting our neighbors and transforming inequitable systems.

Values

- Leadership
- Accountability
- Racial Equity
- Integrity
- Collaboration
- Supportive Work Environment

Vision

We envision equitable and just communities where all people thrive.

Who we are...

The United Way of King County has been working to address the needs of King County residents since 1921. Together, we are working towards a racially just community where all people have homes, students graduate, and families are financially stable.

The United Way has a solid history of mobilizing resources to support its neighbors in the best way that it can. To solve some of the toughest challenges, the United Way provides supports and services for the people closest to the struggle. Additionally, the United Way understands that the root of the systemic issues must be fixed. This translates into the transformation of systems through policy advocacy efforts.

Through valuing relationships and the expertise of others, the United Way is uniquely positioned to co-create powerful systems change to respond to this pivotal moment in our nation's history.



All of the help that I received from this program saved my life and my future.

Position OPPORTUNITY

The Chief Philanthropy Officer is responsible for the development and execution of comprehensive long-range strategic plans focused on annual revenue generation and donor engagement.



The person in this role manages and directs teams that are directly responsible for leadership giving, annual fund effort, planned giving, corporate and foundation relations, affinity group engagement, and development operations.

The Chief Philanthropy Officer works on building relationships with high-level donors and volunteers to raise money to meet or exceed annual fundraising goals. It is the expectation that year after year, funds will be raised from existing community resources, while also having focused and aggressive strategies for exploring new revenue sources. The person in this role is a member of the organization's senior leadership team and reports to the CEO.

In alignment with the organization's goals and strategies for 2023, the Chief Impact Officer will have the opportunity for impact by:

- Identifying and pursuing opportunities to increase resources that will strengthen the organization's ability support community impact.
- Being a visible leader in systems change work focused on racial justice; internally and externally.
- Leveraging the expertise and talent of the organization to follow through on the organization's commitment to racial justice.
- Growing and supporting opportunities for BIPOC organizations to direct work
- a thought leader who stays abreast of major policy issues related to community impact.
- Creating opportunities to strengthening organizational culture and improve employee experience.
- Actively contributes to capacity building and fostering a culture of trust that advances racial equity.

Ideal CANDIDATE

A successful Chief Philanthropy Officer is a leader who has demonstrated experience leading and developing major fundraising initiatives that meet or exceed expected results. The person in this role will need to have a high level of confidence, and have experience leading and motivating talented, high energy fundraising professionals.

SUMMARY OF RESPONSIBILITIES

- Provides vision, leadership, and strategic direction for a fundraising team of 30+ staff
- Applies a growth mindset to the development and implementation of new ideas, initiatives, and processes
- Creates annual projections regarding the financial and human resources needed to effectively deliver the revenue needed to sustain and grow the United Way.
- Leads the strategic effort to develop and enhance mutually beneficial relationships with existing donors and potential new donors
- Sets team priorities and initiates strategic and operational plans for accomplishing long and short-term organizational fundraising goals
- Provides professional leadership to volunteers engaged in critical fundraising committees and campaigns including members of the Board of Directors.
- Represents United Way in building long-term effective relationships with the business community, foundations, and others to develop partnerships.
- Stays aware of external environmental factors that influence fundraising.
- Manages relationships with high-stakes relationships in multiple sectors
- Utilizes the organizations Racial Equity Theory of Change framework to evaluate current practices and programming which may result in the redesign, creation, or sunseting of programs that do not share power and center community voice.

Compensation & BENEFITS

This is a full-time exempt position with a target starting annual salary range of \$150,000 - \$220,00.

The United Way of King County offers a generous benefits package including paid time off, medical, dental and vision coverage, flexible spending account, EAP, 403(b), short-and-long term disability and ORCA transportation

Commitment to EQUITY

United Way of King County is on a racial equity journey. We envision equitable and just communities where all people thrive. Systemic racism has caused our already unfair world to become even more inequitable. The only solution is to join with community and dismantle these racist systems that are at the root of the issues.

In our past, United Way has supported communities of color and made grant investments to try and offset the disparities caused by our racist systems. That isn't enough. The power must be shifted to community.

Learn more here - [We hope you'll join us in this work.](#)

HOW TO APPLY:

Send your resume to nicole@diversityrecruiters.com

Resumes received by 11/15/22 will be given priority consideration.

Questions regarding this opportunity are welcome and can be directed to Nicole Leckband

Diversity Recruiters is committed to offering reasonable accommodations to job applicants who are interested in this role. Please contact Nicole Leckband if you are in need of an accommodation.

search conducted by:

