# We help organizations thrive.



Diversity Recruiters<sup>™</sup> is a values-driven executive placement firm based in Seattle, Washington. Our company's purpose is to help firms realize their unlimited potential through workplace diversity.

Our founding philosophy is that all employers should be unapologetically reflective of the communities in which they serve.

We identify and attract diverse talent to strengthen our client's commitment to workplace diversity. Our innovative approach in curating executive-level talent via our proprietary process gives our clients exactly what they need to grow their organizations.



## **Our menu of services**

- Job description analysis and/or creation.
- Development of marketing colleratal and opportunity profile.
- Development of candidate attribute tool.
- Facilitation of search with hiring manager / committee.
- Formal presentation of finalists.
- Professional references and salary negotiations.

### Why us?



#### What we believe

Innovative and impactful organizations achieve greatness by being committed to diversity, equity & inclusion.

According a McKinsey study, U.S. public companies with diverse executives have a 95% higher return on equity.

Our efficiency and expertise allows us to be uniquely equipped to serve our clients by meeting their unique needs.

### **Our retingency structure**

Diversity Recruiters™ is a pay-for-performance executive recruiting firm.

We recognize that placing 100% of the risk on our clients via a retained model is unbalanced. This is especially an important factor when partnering with our non-profit partners.

Combining the best of contingency & retained, our shared risk (retingency) structure provides clients with a list of interview worthy candidates within an agreed upon time frame. We require an initial engagement fee which is credited to the final invoice upon completion of the search. It's a system that allows us to work together as true partners.

#### Who we work with

Our value lies in bringing market experience and diverse perspectives to organizations that strive for excellence in equity and inclusion.

Organizations that benefit from our services are those who may not organically attract diverse talent due to their geographic location or internal capacity.



#### **GENERAL TERMS & CONDITIONS**

**Our Fee Structure:** The typical fee is calculated at twenty-five percent of the candidate's first year guaranteed compensation established at the start of employment. At the commencement of the search, a non-refundable engagement fee of \$7,500 is collected and will be credited to the final invoice for services provided.

As our client, we require that you grant Diversity Recruiters a 180-day exclusivity on candidate representation & affirm you will not engage other firms on either a retained or contingency basis.

**Working with Candidates:** As your search partner, Diversity Recruiters will serve as point of contact for all individuals who may be interested in, or formally apply for the opportunity. This includes candidates who are referred or who apply online. Diversity Recruiters guarantees a fair & unbiased review of all candidates to ensure a 100% equal process. All candidates are evaluated using the same screening criteria.

If Your Hire Does Not Work Out: If the candidate that you selected from the search process ceases to be employed by your company within 60 days of their first day on the job, Diversity Recruiters will reengage in a search free of charge. If a replacement candidate has not been identified within 60 days of the execution of the replacement search, Diversity Recruiters will grant your company a credit for a comparable search.



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